

**Business Planning- Enterprise Branch**  
**Corporate office**  
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**New Delhi 110001**



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No. 112-11/2013-BP-Ent

Dated 18.11 2013

To

1. All CGMs BSNL Telecom Circle/Distt/Region
2. All GM (Enterprise) Circle/GM (EB-City)

**Subject :- Clarifications regarding applicability of revised MPLS tariff to existing customers- regarding**

Kindly refer to this office Circular of even No. dated 03.10.2013 regarding revision of tariff of MPLS VPN services of BSNL and further clarification issued vide letter of even no dated 25.10.2013. In this regard, queries raised by field units are clarified as under :-

Particulars	Clarifications
a) For customers who do not have an agreement with BSNL whether old discounted rates would apply or new rates will apply on existing and new links if customer is applying after 03.10.2013.	(a) Clarification has already been issued vide this office letter of even no. dated 25.10.13.
b) Customers not having any other discount were offered multi-port discount earlier. Can these customers be offered multi-port discount on new tariff. The new tariff circular states that all other terms and conditions as issued from time to time will remain same.	(b) As discounting powers , on revised MPLS VPN tariff , of field units has already been issued vide this office letter of even no. dated 03.10.13, therefore it is clarified that except the discounting power mentioned in this letter no other discount will be applicable on MPLS VPN tariff. Hence, multi port discount on the total number of port discount on the total number of ports and volume based discount on MPLS VPN services will also not be applicable on the MPLS VPN tariff issued by this office vide letter of even no. dated 03.10.2013.

2. This is issued with the approval of PGM (EB).

*Satish Chander*  
(Satish Chander)

**Assistant General Manager (BP-Ent)**

Copy to :

- (1) PPS/ PS to the CMD/ Director (Enterprise)/Director (CFA)/ Director (CM)/ ED (Finance)/ED (CN)/ED (CA)/ED(NB)
- (2) GM (EB-I)/GM (EB-II)/GM (Fin -Ent).
- (3) OL Section to provide Hindi Translation.